

**A RESOLUTION BY**

**TRANSPORTATION COMMITTEE**

**00- R -1791**

**AUTHORIZING THE MAYOR TO ENTER INTO AN APPROPRIATE CONTRACTUAL AGREEMENT WITH PARKING COMPANY OF AMERICA FOR FC-6760-97; PARKING MANAGEMENT SERVICES FOR DEPARTMENT OF AVIATION AT HARTSFIELD ATLANTA INTERNATIONAL AIRPORT**

**WHEREAS**, the City of Atlanta owns and operates and maintains Hartsfield Atlanta International Airport, the world's busiest airport situated in the counties of Fulton and Clayton, State of Georgia serving major domestic and international markets; and

**WHEREAS**, the airport parking mission is to provide efficient, courteous and professional parking accommodations for the traveling public, the parking facilities are an integral part of the overall airport operations and is the largest single source of revenue at the airport; and

**WHEREAS**, City invited bids from qualified firms for the operation of the public parking facilities in the Central Passenger Terminal Complex at the Airport under a management contract; and

**WHEREAS**, it has been determined that it is desirable and in the best interest of the City of Atlanta to award a management contract to a qualified, ready and able operator; and

**WHEREAS**, Parking Company of America, Inc., has been determined to be the best qualified to operate the parking facilities, and

**WHEREAS**, it is necessary that the City enter into an appropriate agreement with the recommended operator;

**NOW THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF ATLANTA, GEORGIA**, that the Mayor be and is hereby authorized to execute an agreement for parking management services with Parking Company of America, Inc., for an initial term of five (5) years, with a one (1) year renewal option at the City's discretion, on behalf of the Department of Aviation, in an amount not to exceed \$465,000.00 in the first year for all contracted work and shall be charged to and paid from Fund Account and Center number 2H01 723001 R12003.

**BE IT FURTHER RESOLVED**, that the Director of the Bureau of Purchasing and Real Estate be and is hereby directed to prepare an appropriate agreement for execution by the Mayor, to be approved by the City Attorney as to form.

**BE IT FINALLY RESOLVED**, that this agreement shall not become binding on the City and the City shall incur no liability upon same until such contract has been executed by the Mayor and delivered to the contractor.

**(BPRE-CRC 08/30/00)**

**BUREAU OF PURCHASING AND REAL ESTATE  
LEGISLATION SUMMARY**

**TO:** Transportation Committee

**CAPTION:** AUTHORIZING THE MAYOR TO ENTER INTO AN APPROPRIATE CONTRACTUAL AGREEMENT WITH PARKING COMPANY OF AMERICA FOR FC-6760-97; PARKING MANAGEMENT SERVICES FOR DEPARTMENT OF AVIATION AT HARTSFIELD ATLANTA INTERNATIONAL AIRPORT

**REQUESTING DEPT.:** Department of Aviation

**CONTRACT TYPE:** Professional Services

**SOURCE SELECTION:** Sealed Bids

**BID/PROPOSAL  
OPENING:** May 10, 2000

**NO. INVITATIONS  
ISSUED:** 25 ITB's

**BIDS/PROPOSALS  
RECEIVED:** 6

<b>BIDDERS/PROPONENTS:</b>	Georgia Parking, A Joint Venture	\$1,151,000.00
<b>(bid amt., if applicable):</b>	Parking Company of America, Inc.	\$ 465,000.00
	Central Parking System.	\$ 987,729.00
	AMPCO System Parking	\$ 641,000.00
	APCOA	\$1,098,900.00
	Airport Parking Group, A Joint Venture	\$ 624,000.00

**BACKGROUND:** This resolution is needed to provide top notch parking management services for the Department of Aviation at the City's Hartsfield Atlanta International Airport. The City owned airport is the busiest passenger airport in the world, serving major domestic and international markets. The airport is operated under the direction of the Aviation General Manager and serves as the major air carrier hub for the southeastern United States providing air services for the growing metropolitan Atlanta area and northern Georgia. The airport is situated on approximately 3,800 acres of land in Fulton and Clayton counties. The parking facilities are an integral part of the overall operations and are the largest single source of revenue at the airport. Projected parking revenue over the next five years (2001-20005) is estimated to be \$550 million dollars. These projections are based on an eight percent across the board increase and excludes any additional spaces, less revenue lost due to projected projects in the Capitol Improvement Program.

**SOURCE OF FUNDING:**

**TERM OF CONTRACT:**

**EVALUATION TEAM**

**COMPOSITION:** Finance, OCC, Risk Mgmt

**Hartsfield Atlanta  
International Airport**



CITY OF ATLANTA  
BUREAU OF PURCHASING  
2000 MAY 31 PM 12:57

Bill Campbell  
Mayor, City of Atlanta

Benjamin R. DeCosta  
Aviation General Manager

**MEMORANDUM**

**TO:** Felicia Strong-Whitaker  
Director, Bureau of Purchasing and Real Estate

**FROM:** Ben DeCosta *Mano Diaz for*  
Aviation General Manager

**DATE:** May 22, 2000

**RE:** Parking Management Services Contract # FC - 6760-97

The Department of Aviation has reviewed the Bid information submitted from the pre-qualified companies for the Parking Management Services Contract. Based upon the lowest responsible bid and the information reviewed, we recommend the award of this Management Agreement to Parking Company of America. However, it should be noted, that the written bid amount reflects a difference of \$500.00 more than the figures, for a total bid amount of \$465,500.00. Pursuant to the instructions provided to the bidders, the written management fee prevails over number management fee in event of differences in the two.



[illegible]

**FROM: BUREAU OF PURCHASING & REAL ESTATE - CITY OF ATLANTA, GA.  
MAILED AS INFORMATION TO ALL REQUESTING PROPOSERS**

**PAGE 2 OF 2**

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## CITY OF ATLANTA


BILL CAMPBELL  
MAYOR

OFFICE OF CONTRACT COMPLIANCE  
55 TRINITY AVENUE, S.W., SUITE 1700  
ATLANTA, GEORGIA 30335  
TEL (404) 330-6010  
FAX (404) 658-7359

SUSAN BRONSTON SULLIVAN  
ACTING DIRECTOR

### MEMORANDUM

TO: Felecia Strong-Whitaker, Director  
Bureau of Purchasing and Real Estate

FROM: Susan Bronston Sullivan, Acting Director   
Mayor's Office of Contract Compliance

DATE: August 25, 2000

RE: Recommendation for PC 6760-97, Parking Management Services @  
Hartsfield Atlanta International Airport

We are in receipt of three (3) bids for the above referenced project. The Office of Contract Compliance has carefully reviewed the bids to determine the bids' responsiveness. The review has been conducted in a manner consistent with the rulings of the U.S. Supreme Court and the 11th Circuit Court of Appeals. In accordance with the ruling in Engineering Contractors of South Florida v. Metropolitan Dade County, 122F. 3rd 895, 926 (11th Cir. 1997), the City of Atlanta's Equal Business Opportunity Ordinance establishes aspirational goals for participation by firms owned and controlled by minorities and females and provides for the waiver of those goals in appropriate circumstances. Minority and female participation goals were set for this project. Where every goal was not met by a responsive bidder, adequate information was submitted by that bidder and a waiver was granted to comply with the courts' requirements that all goals be narrowly tailored for every project. Failure to provide for and to grant, where appropriate, waivers of minority and female participation goals would make the City of Atlanta's EBO Program inconsistent with the line of cases beginning with the City of Richmond v. Croson, 488 U.S. (1989) and subject to challenge.

EBO Goals: Part I: A joint venture or mentor-protégé arrangement with at least one certified M/FBE firm.

Part II, Subcontracting/Commodities/Supplier  
AABE 30%, FBE 4%, HBE 2% ABE 2%

**Parking Company of America**

**EBO Participation**

AABE	31.4%
FBE	5.4%
HBE	2%
<u>ABE</u>	<u>10.7%</u>
Responsive	49.5%

Parking Company of America - Mentor  
Citywide Parking Company – Protégé  
Culpepper & Associates – Protégé  
Mentor Protégé agreement reflects  
the basic objectives established for  
this project.

**Ampco System Parking**

**EBO Participation**

AABE	56%
FBE	5%
HBE	3%
<u>ABE</u>	<u>3%</u>
Responsive	67%

Ampco System Parking – Mentor  
Citywide Parking Company – Protégé  
Mentor Protégé agreement reflects  
the basic objectives established for  
this project.

**Airport Parking Group**

**EBO Participation**

AABE	60%
FBE	1%
HBE	1.75%
<u>ABE</u>	<u>4.67%</u>
Responsive	67.82%

Airport Parking Group – Mentor  
Synergy Management Group – Protégé  
Mentor Protégé agreement reflects  
the basic objectives established for  
this project.

If you have any questions, please contact Hubert Owens or me at 330-6010.

CC: Hubert Owens, OCC  
Carolyn Chavis, BPRE

## TRANSMITTAL FORM FOR LEGISLATION

TO MAYOR'S OFFICE:

Greg Pridmore

Commissioner's Signature

Director's Signature

Originating Department: Department of Finance

Contact (name): Felicia Strong Whitaker

Committee(s) of Purview: FIN/EXE Committee

Council Deadline: 08/18/00

Committee Meeting Date(s): 09/13/00

Full Council Date: 09/18/00

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### FINANCIAL IMPACT (if any):

#### Mayor's Staff Only

Received by Mayor's Office:

(date)

Reviewed by:

(initials) (date)

Submitted to Council:

(date)

Action by Committee:

Approved \_\_\_\_\_ Adversed \_\_\_\_\_ Held \_\_\_\_\_ Amended \_\_\_\_\_

Substitute \_\_\_\_\_ Referred \_\_\_\_\_ Other \_\_\_\_\_